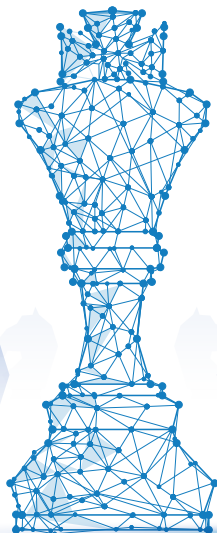




Simplify your Processes, Grow your Business

Think ERP
Think SAP Business One





Leaders for 22+ years in SAP Business One

Helping SME Adopt the **Digital Technologies**

SAP BI | Salesforce | SPINE | Superprocure





Our Journey





Global Presence





Why Choose **SoftCore Solutions**



10+ Awards Achieved



200+ Work Force



700+ Happy Clients



22+ Years of Experience



16+ Verticals Cattered



12+ Add-ons



50+ Partners



10,000+ Users



10+ Countries Explored





Awards & Recognitions





Happy Clients





SAP Business One ERP



Used by **75,000+** customers



Available as **50 country** localizations and in **28 languages**



SAP Business One is used in **>170 countries**



360+ large enterprises are running SAP Business One in **5,600+** subsidiaries



1M+ Users Worldwide



7500+ Indian Customers





16+ Industry Solutions



Electronics & Electricals



Pharma



Food & Beverages



Pumps



Steel



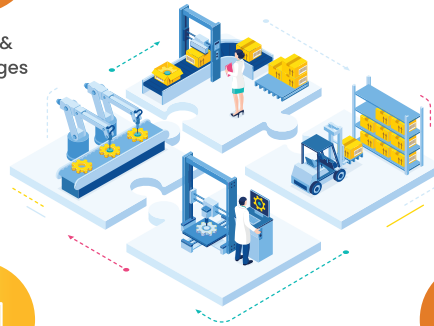
Chemical & Dyes



Modular Furniture



Engineering



Textile



Packaging



Oil & Lubricant



Industrial Testing



Plastic



Agro



Automation



Trading





SAP Business One **Meet the Digital Core for SMEs**





SAP Business One Key Functionality

SAP Business One Client Web Client Mobile Analytics/Dashboards Multilingualism/Localizations



Management & Administration

- User administration
- Authorizations
- Multiple currencies
- Exchange rates
- Multiple posting periods
- Multi-branch
- Data import
- Opening balances
- Approval processes
- Calendar
- Microsoft Office integration
- Mobile Interaction
- Recurring transactions
- Drop Ship
- GDPR



Accounting & Financials

- Chart of accounts
- Journal entries
- Posting templates
- Recurring postings
- Financial reports
- Budget management
- Cost accounting
- Incoming payments
- Outgoing payments
- Payment run
- Bank statement processing
- Checks & credit cards
- Deferred payments
- Account reconciliation
- DATEV / ELSTER (DE)
- Fixed Assets
- SEPA



Purchasing & Operations

- Purchase request
- Purchase quotations
- Web-enabled RFQ
- Purchase orders
- Goods receipt POs
- Goods returns
- A/P Invoice
- A/P Reserve Invoice
- Down-payment Invoice
- Down-payment request
- Cancel Marketing Documents
- A/P credit memos
- Landed costs
- Intrastat
- PEPPOL



Sales & Service

- Opportunity and pipeline Mgmt.
- CRM
- Campaign Mgmt.
- Blanket agreements
- Quotations
- Sales orders
- Deliveries & Returns
- Invoices
- Dunning & Customer Mgmt.
- Gross profit calculation
- Service Mgmt.
- Service planning
- Customer interactions tracking
- Equipment card handling
- Service Dashboards
- Service contracts
- Human resource integration
- Knowledge database
- Service calendar
- Service call processing



Inventory & Distribution

- Item management
- Item lists
- Price lists
- Goods receipts
- Goods issues
- Inventory transactions
- Transfers
- Serial number mgmt
- Batch number mgmt.
- Price lists in multiple currencies
- Special prices
- Period and volume discounts
- Pick and pack
- Recurring transactions
- Inventory Tracking
- Bin Location
- Multiple Measurements
- Inventory Counting



Production & MRP

- Bills of material
- Item Sets
- Production orders
- Goods issues
- Goods receipts
- Production Dashboards
- GL Account Determination
- Life Cycle Mgmt.
- Item cost calculation
- Forecasts
- MRP
- Make to order
- Order recommendations
- Production Routing



Project & Resource Management

- Project management
- Project stages
- Stage dependencies
- Sub-projects handling
- Project Time Reporting
- Internal project handling
- Employee master data
- Time sheet entries
- Resource master data
- Resource capacity planning
- Gantt chart capacity viewing

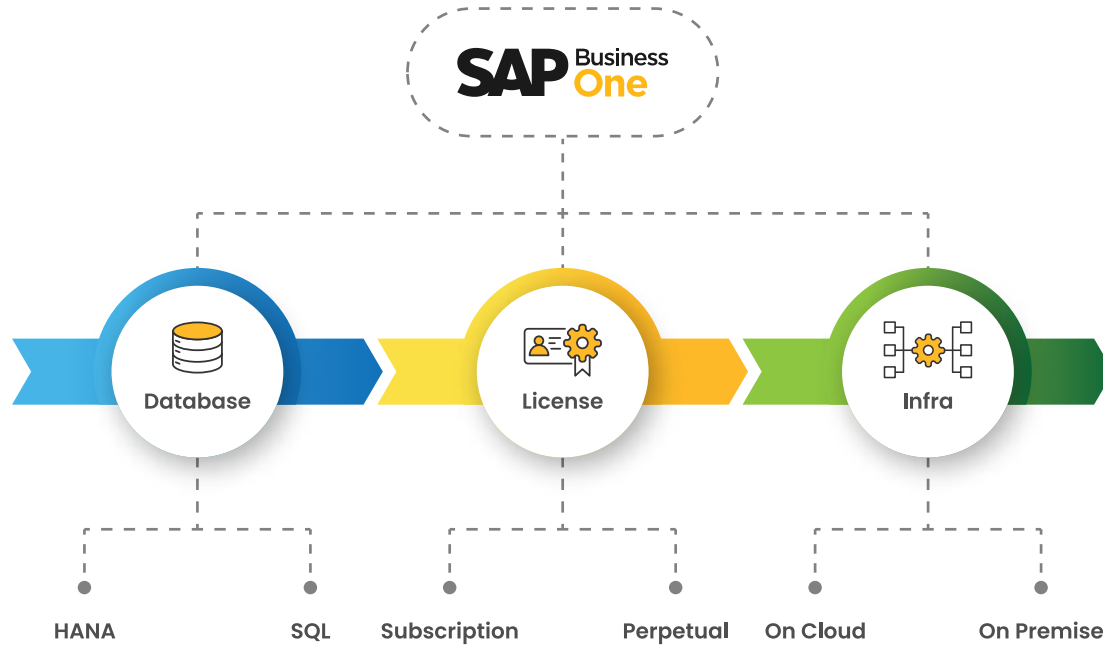


Solution Customizing

- User-defined fields creation
- User-defined tables creation
- User-defined queries creation
- SQL Query Generator
- Form UI configurator
- User-defined alerts
- Transaction notifications
- Workflow designer
- Business process checklist
- User defined Cockpit
- User-defined workbench



Solution Matrix





12+ Add-Ons



Process
Manufacturing



Discrete
Manufacturing



Sub Contracting



Quality Control



Plant
Maintenance



EXIM



Textile
End to End Solutions



Production
Planning and Control



POS



Digital Signature



Email, Whatsapp and SMS



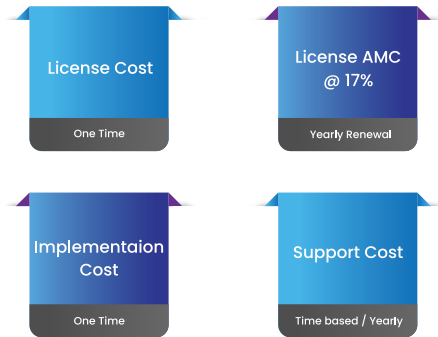
E-Way Bill and E-Invoice



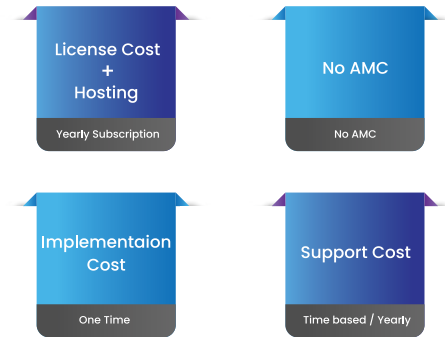


SAP Business One Pricing Model

Perpetual Model

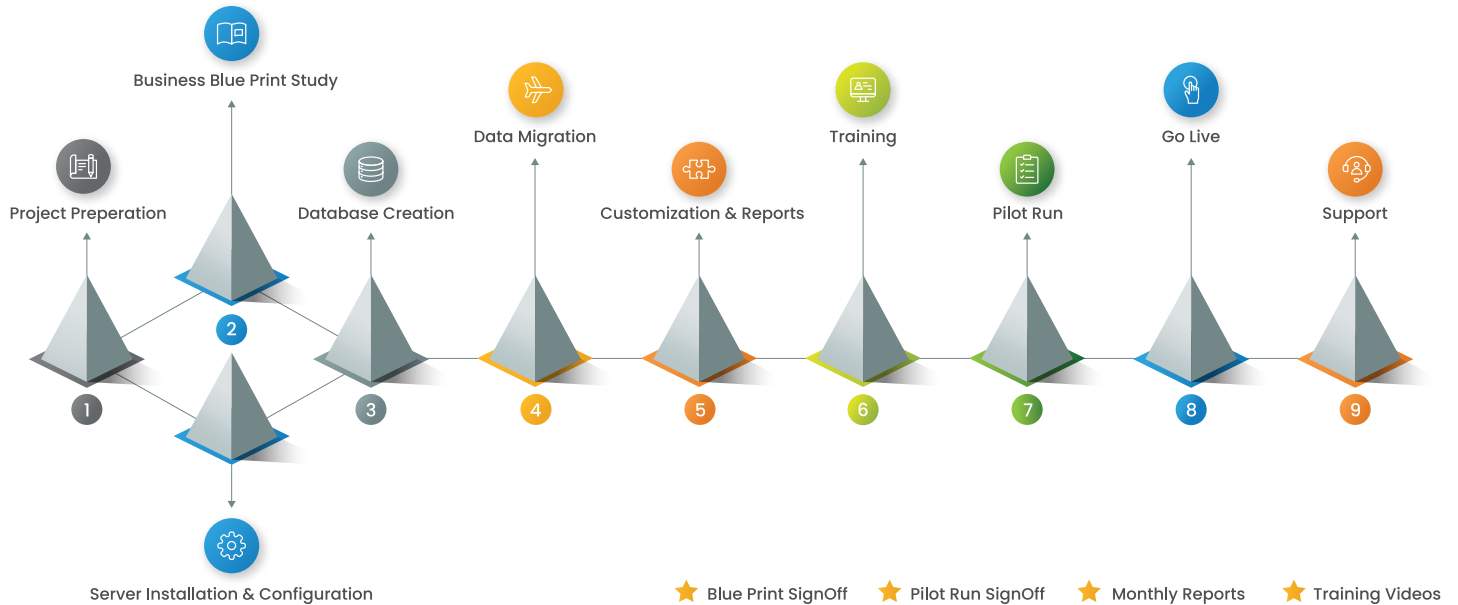


Subscription Model





Implementation Process





Thank You!

“Sales is not the end of our Business,
It’s start of our Responsibilities”

SoftCore Solutions Pvt. Ltd.

Mumbai | Pune | Ahmedabad | Bangalore | Noida

Global Presence

USA | Bahrain | Dubai

